



Billtrust Ranked Number 182 Fastest Growing Company in North America on Deloitte's 2009 Technology Fast 500

Billtrust's remarkable growth in the billing service market is recognized by the prestigious Deloitte Technology Fast 500.

Jamesburg, NJ ([PRWEB](#)) October 28, 2009 -- Billtrust, the leading provider of [outsourced billing services](#), has been named to Deloitte's prestigious Technology Fast 500™, a ranking of the 500 fastest growing technology, media, telecommunications, life sciences and clean technology companies in North America. Rankings are based on percentage of fiscal year revenue growth during the five year period from 2004-2008. Billtrust ranked 182nd on the list with revenue growth of over 740% during this period.

Billtrust's CEO Flint Lane credits the company's passion for excellence, and its commitment to customer loyalty as being the engine behind their strong growth. Lane said, "We have worked hard to build our reputation as the premier billing service provider in North America. This recognition by Deloitte is a testament to the strength of all the people at Billtrust and the importance we place on listening to our customers."

Over 400 companies are using Billtrust's services for the processing and delivery of their billing documents, helping them to achieve 20-35% reductions in their billing costs. Billtrust's advanced architecture accepts billing data from any accounting system. A company simply sends Billtrust the billing data for processing. Billtrust's service includes everything from the design of the bill to the delivery to the end user via paper and electronic delivery channels.

"With its impressive five-year growth, Billtrust has earned its position among the fastest growing technology, media, telecommunications, life sciences and clean technology companies in North America," said Mark Jensen, Managing Partner, Technology and Venture Capital Services, Deloitte & Touche LLP. "Deloitte is proud to honor Billtrust for its achievement."

Technology Fast 500™ provides a ranking of the fastest growing technology, media, telecommunications, life sciences and clean technology companies in North America. This ranking is compiled from nominations submitted directly to the Technology Fast 500™ website, and public company database research conducted by Deloitte. Technology Fast 500™ award winners for 2009 are selected based on percentage fiscal year revenue growth during the five year period from 2004 to 2008. Technology Fast 500™ award eligibility requirements include base-year operating revenues of at least \$50,000 USD or CD, and current-year operating revenues of at least \$5 million USD or CD. These revenues must have more than doubled between 2004 and 2008. Additionally, companies must be in business for a minimum of five years, and be headquartered within North America.

About Billtrust

Headquartered in Jamesburg, NJ, Billtrust is a leader in outsourced billing solutions. The company's flagship product and service suite, called CompleteBilling, consists of paper, fax, e-mail and online billing ([EBPP](#), [EIPP](#)). In addition, the company provides expert bill design, in-bill marketing services, and an integrated online customer service tool called CustomerCare. These comprehensive tools automate the billing process, enabling businesses to save money, increase productivity, improve cash flow, and seamlessly migrate to electronic delivery. More than



350 companies nationwide rely on Billtrust for their billing needs. For more information, visit Billtrust online at www.billtrust.com.

About Deloitte

As used in this document, "Deloitte" means Deloitte LLP. Please see www.deloitte.com/about for a detailed description of the legal structure of Deloitte LLP and its subsidiaries."

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