



Billtrust Solutions for Equipment Companies



Transforming accounts receivable with AI and automation

Equipment dealers know efficient cash flow management is crucial for business growth and dealer success. While managing equipment sales, rentals, and maintenance is essential, your accounts receivable process directly impacts working capital and customer satisfaction. AI-powered AR solutions help equipment businesses automate invoice delivery, simplify payment acceptance across locations, and create the financial flexibility needed to manage long sales cycles and maintain a competitive advantage.

Billtrust is trusted by hundreds of equipment companies who have digitally transformed their accounts receivable operations and are realizing positive business outcomes. Our AI-powered software improves accuracy and efficiency of invoicing, credit and collection, and cash application, while arming you with insights and intelligence that improve your business. Our payments platform allows you to create your own policies, streamlines management of multiple modalities and automates the process resulting in faster payments.

\$120B
Payments processed

260+
AP portals

40
Connectors to ERP and financial institutions

24
Years of AR expertise

200
Equipment dealers

20+
Top heavy duty truck companies

35+
Top material handling companies

20+
Large construction companies

Billtrust solutions deliver a material ROI for your business

Accelerate cash flow

with AI-driven analytics and streamlined digital payments

Reduce risk

with better insights, built-in compliance and automated processes

Delight your customers

through a personalized payment experience

Improve productivity

and save time and resources without expanding your team



AI-Driven Insights

- Co-Pilot brings speed and depth at a click
- Decision + Predictive Analytics



Built-in Compliance

- Regulations by state and country
- Automated Governance



Integrations

- 40+ ERP and Financial institutions
- 260+ AP Portals



Payments Network

- Multiple modalities. Configurable policies.
- BPN Buyer Directory

One platform to drive faster payment

AI-powered analytics and insights

Customized payment portal to enhance buyer experience

Flexible, embedded business rules

Seamless and integrated payment experience

Multi-channel invoice delivery, globally

Invoicing

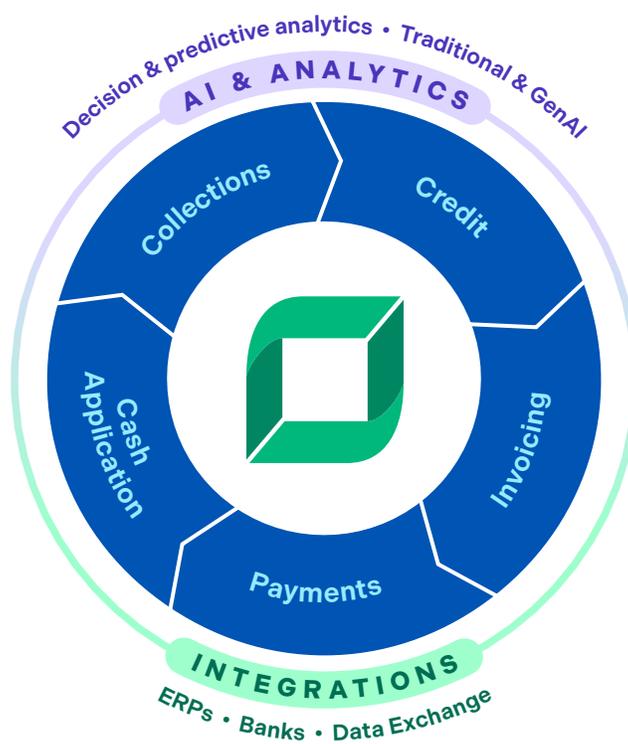
Streamline and simplify your invoice delivery to improve cash flow

- ✓ Centralize invoice delivery
- ✓ Decrease DSO with automated delivery
- ✓ Shift buyers to faster, cost-effective channels

Cash Application

Cut costs and accelerate cash flow with automated, confidence-based matching

- ✓ Save time and resources with automation and AI
- ✓ Apply cash faster for exceptions
- ✓ Identify cash flow opportunities with analytics



Collections & Credit

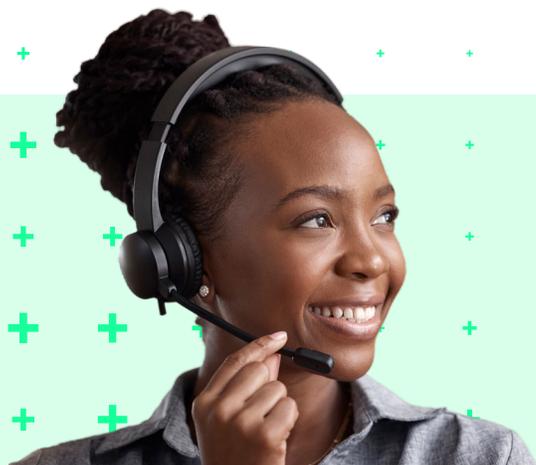
Accelerate revenue growth through automated, intelligent credit & collections processing

- ✓ Improve efficiency with end-to-end automation
- ✓ Simplify data management and security
- ✓ Build an elevated user experience

Payments

Get paid faster and manage costs with highly configurable payments solution

- ✓ Minimize Days-To-Pay with customizable platform
- ✓ Drive efficiencies with flexible tooling
- ✓ Use your data to accelerate cash flow



Professional Services

With the help of our experts you'll accelerate time-to-value with a proven AR implementation program. Our Professional Services Organization has identified the critical steps your business should take at each stage, from purchase to post-launch performance and beyond.

Ready to get started?

Let our accounts receivable experts run a model to show you the potential outcomes with Billtrust.

