



# Billtrust Solutions for Distribution



## Transforming accounts receivable with AI and automation

Distributors rely on steady cash flow to manage inventory, serve customers, and fuel growth. You can't afford to let manual AR processes slow things down. Billtrust's AI automation helps you reduce errors, accelerate payment cycles, and improve visibility into financial health. Streamline your invoicing and payment collection, getting the control you need to grow profitably in a competitive market.

Billtrust is trusted by hundreds of distribution companies who have digitally transformed their accounts receivable operations and are realizing positive business outcomes. Our AI-powered software improves accuracy and efficiency of invoicing, credit and collection, and cash application, while arming you with insights and intelligence that improve your business. Our payments platform allows you to create your own policies, streamlines management of multiple modalities and automates the process resulting in faster payments.

**440+**

**B2B distributor  
companies**

**\$1T**

**Payments  
processed**

**40**

**ERP and financial  
integrations**

**24**

**Years of AR tech  
expertise**

## Billtrust solutions deliver a material ROI for your business

### Accelerate cash flow

with AI-driven analytics  
and streamlined digital  
payments

### Reduce risk

with better insights,  
built-in compliance and  
automated processes

### Delight your customers

through a personalized  
payment experience

### Improve productivity

and save time and  
resources without  
expanding your team



### AI-Driven Insights

- Billtrust Autopilot brings speed and depth at a click
- Decision + Predictive Analytics



### Built-in Compliance

- Regulations by state and country
- Automated Governance



### Integrations

- 40+ ERP and Financial institutions
- 260+ AP Portals



### Payments Network

- Multiple modalities. Configurable policies.
- BPN Buyer Directory

**One platform** to drive faster payment

**AI-powered** analytics and insights

**Customized payment portal** to  
enhance buyer experience

**Flexible**, embedded business rules

**Seamless and integrated**  
payment experience

**Multi-channel** invoice delivery, globally

## Invoicing

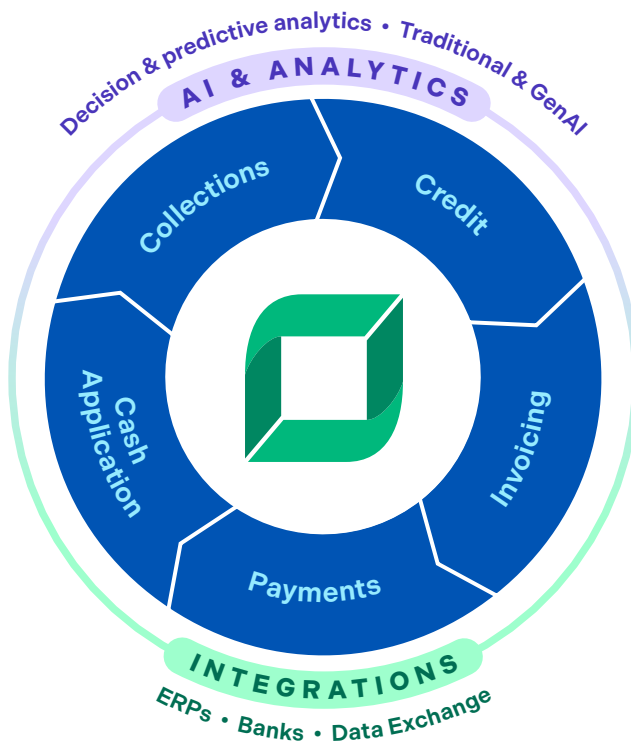
Streamline and simplify  
your invoice delivery to  
improve cash flow

- ✓ Centralize invoice delivery
- ✓ Decrease DSO with automated delivery
- ✓ Shift buyers to faster, cost-effective channels

## Cash Application

Cut costs and accelerate  
cash flow with automated,  
confidence-based matching

- ✓ Save time and resources with automation and AI
- ✓ Apply cash faster for exceptions
- ✓ Identify cash flow opportunities with analytics



## Collections & Credit

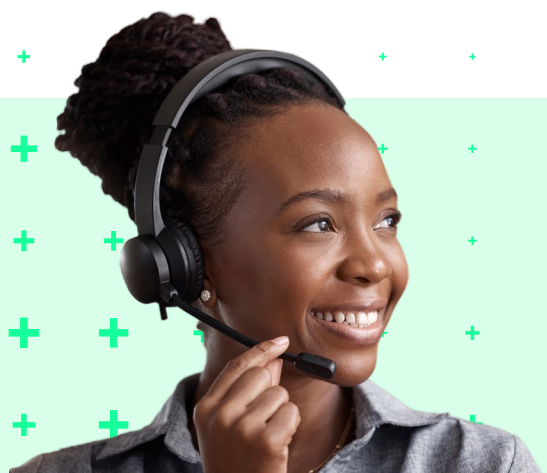
Accelerate revenue growth  
through automated, intelligent  
credit & collections processing

- ✓ Improve efficiency with end-to-end automation
- ✓ Simplify data management and security
- ✓ Build an elevated user experience

## Payments

Get paid faster and manage  
costs with highly configurable  
payments solution

- ✓ Minimize Days-To-Pay with customizable platform
- ✓ Drive efficiencies with flexible tooling
- ✓ Use your data to accelerate cash flow



## Professional Services

With the help of our experts you'll accelerate time-to-value with a proven AR implementation program. Our Professional Services Organization has identified the critical steps your business should take at each stage, from purchase to post-launch performance and beyond.

# Ready to get started?

Let our accounts receivable experts run a model  
to show you the potential outcomes with Billtrust.

