

Reduce in-house dependence on printing and mailing invoices



Managing your company's invoicing printing and mail services in-house can be tough. It may not be your company's core competency, and equipment cost and maintenance can be expensive. And now, in light of COVID-19 social distancing requirements and reliance on remote employees, getting invoices printed and out the door — and getting paid quickly — can be an insurmountable challenge.

The COVID-19 pandemic has added a new layer of stress in B2B payments.

Companies are asking their employees to stay home and A/R teams are often not optimized for remote work. We've heard feedback from our customers that their teams are struggling to keep up with their workload for a few reasons:

- **Many teams rely on desktop computers** and lack access to laptops, VPN and other remote work tools required to do their tasks from home.
- **Under normal circumstances, close collaboration among individuals is necessary** to get through the workload. Dispersed teams are finding it challenging to remain efficient and productive when they aren't co-located.
- **Many teams are unable to physically receive paper invoices** that have been mailed to an office location, requiring additional interaction with buyers and adding time to the order-to-cash process.

Billtrust can help

Billtrust's outsourced billing service is being used by hundreds of companies who typically save between 20-35% on the cost of sending their bills. These companies also benefit through advanced billing tools that increase customer satisfaction and drive efficiency in managing billing inquiries. With multiple printing facilities across the country, Billtrust can print invoices at centers closest to recipients for fast invoice delivery. And, we provide valuable tracking data while saving customers money through printing best practices: Billtrust saves customers money by bullpenning invoices to avoid sending small value bills, and utilizes SmartTrak and USPS certified solutions to get the best postage rates. Plus, our simple invoice software enables automated invoicing with data from your existing ERP system.



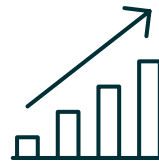
HOW YOU CAN DEPEND ON US

Billtrust print facilities are considered essential operations and are geographically distributed with operational redundancy, enabling us to move production quickly should we need to cease operations in one location due to COVID-19. We have doubled our paper and ink supply levels to help mitigate any potential supply chain challenges, and we have in-house mechanics and spare parts for equipment maintenance and repair.



Better looking invoices get paid faster

Did you know that more effectively designed invoices are more likely to get paid? We'll work with your design team and incorporate your branding standards — all while adding our invoicing best practices expertise — to create compelling invoices that present information clearly and get paid faster.



Increase electronic invoicing adoption

When you choose Billtrust to print and mail your invoices, we analyze your data and identify customers that are accepting electronic invoices elsewhere. Then, we give you the tools to encourage them toward accepting electronic presentation from you.

How can Billtrust help?

Your Billtrust support team is standing by to help.

If you are a current invoicing customer but also print and mail in-house, remote work requirements are likely a challenge. Please email sales@billtrust.com to get started.