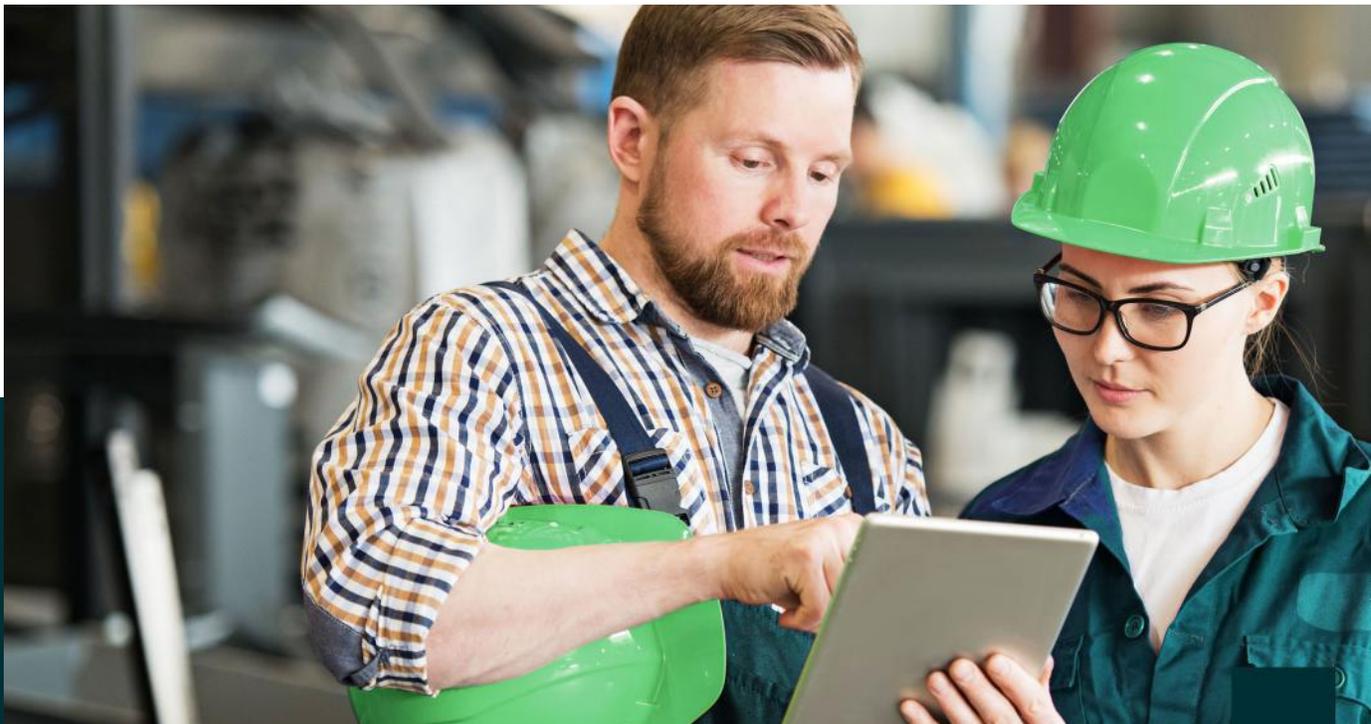# Boost your sanitation business with faster payments

The rise of AP portal adoption has **made getting paid more complicated** for sanitation companies, including facilities management, janitorial services and cleaning services.

Major customers are asking you to feed invoices into their accounts payable (AP) portals. Ariba, Coupa, Taulia, Amazon and Tungsten are just a few of the AP portals being adopted by your buyers.

Accounts receivable (AR) teams are required to maintain login credentials for **dozens** of portals, follow complex invoicing rules for each customer

and then return to those portals again and again to check on statuses. Once payments are finally made, the complications of cash application begin – and AR teams see even more frustration and repetitive work.

Billtrust recognizes that sanitation companies are vital to the health and safety of our communities, and they need AR automation solutions that are as reliable as they are. We've made it our mission to make it **easier for you to deliver your invoices and payments** with invoicing-to-cash solutions.

Billtrust navigates the AP portals for you

We can eliminate manual keying and quickly get your <u>invoices</u> uploaded and ready for payment. **Billtrust's Business Payment Network (BPN)** can connect with any AP portal your buyers are using, in addition to the 175+ portals we already support today.

And our solution is **bi-directional,** so you can get statuses without having to log into the portal yourself. Once you upload your invoices to **BPN,** they are automatically formatted and sent to your customers' portals. We regularly check on the invoices and deliver their statuses to you. You'll receive a daily report that you can import into your collections or ERP system on the progress of your invoices towards payment.

There is **no easier way to get paid** by customers using AP portals.

In 2021, Billtrust delivered **397,000 invoices** worth **$1.1 billion** to **175 AP portals** used by **4,100 buyers.**

Make getting paid with virtual credit cards radically simpler

Automate the acceptance and processing of emailed credit card payments. Let Billtrust **eliminate the burden** of pulling customer payments out of Outlook or Gmail. Our solution automatically opens emailed payments, processes them and captures remittance for cash application. We call it the **Digital Lockbox.**

The Digital Lockbox is an email address where your buyers can send (or where you can redirect) their automated clearing house (ACH) remittance advice, accounts payable portals, EDI and virtual card payments.

In addition to pulling remittances out of emails, Billtrust can retrieve them from over 175 distinct AP portals.

Self-service billing and payment portals

Provide your customers with self-service payment options to make paying easier and reduce your DSO. Provide your customers with a hosted payments page where they can enter their own card payments on a secure portal and a secure virtual terminal for payments by phone.

Billtrust standardizes remittances for easy cash application

Remittances and payments don't arrive at the same time. The payment hits your bank, while the remit is emailed or must be retrieved from a portal. This creates manual work.

The problem can be compounded when accepting payment from large aggregators like Cass, Syncada or Trax. One payment could be paying multiple invoices from multiple customers.

Our solution is the only cash application tool on the market that simplifies your most complex customer payments by taking large, complex remittance data from disparate sources and standardizing it for easy and automated cash application.

Mobile Deposit Capture puts field workers into the cash application workflow

Mobile Deposit Capture enables your on-the-road employees to **quickly and easily deposit check payments** on the same day using an iOS or Android device.

WATCH THE VIDEO

How sanitation companies are benefiting from Billtrust

TIME AND COST REDUCTIONS ASSOCIATED WITH DELIVERING INVOICES

regardless of customer expectations: mail, email, EIPP and third-party portal invoice delivery

COLLECTIONS AUTOMATION AND DISPUTE WORKFLOW

Downloading of AP portal payment statuses from third-party portals, automated customer communications, deliver 3X the account coverage with same resources

ENHANCED CUSTOMER EXPERIENCE WITH EIPP OFFERING

for small to mid-sized customers for self service invoice retrieval and payments resulting in DSO reduction and increase cash application accuracy

INCREASED ACCURACY AND SHORTENED TIME TO APPLY CASH

resulting in reduced labor costs, reduced bank costs and simplified cash application processes

The benefits of Billtrust's Cash Applictaion solution:

Ability to handle payments from large aggregators

for multiple buyers, e.g. Cass, Syncada, Trax

Simplify cash application roles

by organizing work in one system (user interface) vs. having to work in an ERP, multiple transportation management systems, multiple inboxes

Eliminate manual keying

of remittances for electronic payments, eliminating bank keying costs

Automate download of remittances

from third-party portals, EDI or customers, e.g. PaymodeX, large buyers, Wells Fargo

Automate identification

of standard short paid fees, e.g. fuel surcharge, accessorials (liftgates, lumper charges)

Machine learning model

trained in transportation and our customers' data that allows more flexibility in matching logic

Dedicated team

familiar with the intricate details of transportation AR to help update configurations and best practices to improve match rates

Contact us today!

Speed up your invoicing and cash application today. Just email sales@billtrust.com and a Billtrust expert will be in contact with you soon!

billtrust

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